

STEFANO L. CACACE

PROFILE

A top-performing and technical savvy **Executive Manager** with **25+** years of comprehensive experience in IT and Business management and development, project management, translating strategies to programs and procedures, fostering high performance, implementing various projects, advising senior management, and making sure that customer expectations are attained. Instrumental in streamlining processes, improving productivity, achieving desired results, and providing technology based solutions. Thrives in competitive and challenging markets and adapts to the ever-changing demands of business and technical field. Versatile, reliable, target oriented and creative problem solving with winning mentality and approach. Great team management skills. Foreign experience: 10 years lived and studied in Brazil.

AREAS OF EXPERTISE

- Management
- Complex System Management
- Cross-Functional Supervision
- Costing & Budgeting
- Strategic Planning
- IT Skills
- Network Management & Security
- Technology Sales Leadership
- Digital Innovation
- E-Commerce Specialist
- Negotiations & Presentations
- Effective Communications
- Time Management
- Problem Resolution
- Creativity & Innovation

PROFESSIONAL EXPERIENCE

- SWITZ MEDICARE S.A., LUGANO – CH** 2020 – 2022
GENERAL MANAGER
- LNAGE Srl, ROME** 2015 - 2020
SALES & MARKETING DIRECTOR
- FONDAZIONE UNIVERSOLAVORO, ROME** 2017-2020
SENIOR IT & MARKETING MANAGEMENT
- FASHION FOLLIA Srl, SEBES (ROMANIA)** 2016
CO-FOUNDER & HEAD OF ECOMMERCE
- SUB SEA SERVICES - SSS Srl, ROME** 2005 – 2017
BUSINESS DEVELOP & INNOVATION TECHNOLOGY CONSULTANT
- FONDAZIONE STUDI CONSULENTI DEL LAVORO, ROME** 2007 – 2015
EXECUTIVE - HEAD OF ICT, MEDIA & MARKETING
- KSTONE SRL, ROME** 2007 – 2014
CO-FOUNDER
- FONDAZIONE CONSULENTI PER IL LAVORO, ROMA** 2004 – 2012
IC&T CONSULTING MANAGER
- VARIE, ITALY**
JUNIOR ICT CONSULTANT/PROGRAMMER

Stefano L. Cacace
Rome, December 15, 2022